

## SUPPLIER FAQ

### **Q1: Can the content be adapted during the project period?**

A: Yes. Adjustments may be agreed in close collaboration between the supplier and the Skills to Grow team, based on evaluations, feedback and learnings during the project period, provided the overall scope and agreed pricing remain unchanged.

### **Q2: Is prior experience with a specific sector required?**

A: No. The program is sector-agnostic. However, suppliers must demonstrate experience working with startups or early-stage companies.

### **Q3: Are physical workshops required?**

A: No. All workshops are expected to be delivered online in English, using the agreed digital platforms.

### **Q4: Can multiple instructors or organizations be involved in delivery?**

A: Yes. Suppliers may submit an offer as a consortium. In such cases, roles and responsibilities must be clearly described in the offer, and appropriate coordination must be ensured. Any payments under the contract will be made solely to the consortium leader, who will remain responsible for delivery and contractual obligations.

### **Q5: Will materials produced during the assignment be shared?**

A: Yes. All materials and outputs produced under the assignment must be made available to Skills to Grow, which will own the materials and hold full rights of use, adaptation and further dissemination within the project.